

MICRO-ENTERPRISE SUPPORT PROJECT

Report for Year 4
May 1, 2015 – April 30, 2016



**Prepared for the United States Agency for International Development, USAID Cooperative
Agreement Number: AID-112-A-12-00001**

Entrepreneurship Development

Foundation (EDF):

Sabit Bagirov, president

Entrepreneurship Development Foundation (in Azeri:
Sahibkarlığa və Bazar İqtisadiyyatının İnkişafına
Yardım Fondu)

Address: 17, Najafgulu Rafiyev str., apt. 2

Baku, Azerbaijan, AZ1025

Office Phone: +994-12-490-0566

Email: bagirov.sabit@gmail.com

MICRO-ENTERPRISE SUPPORT PROJECT (MESP)

DISCLAIMER

The author's views expressed in this publication do not necessarily reflect the views of the U.S. Agency for International Development or the United States Government.

ACRONYMS

USAID	United States Agency for International Development
MESP	Micro Enterprise Support Project
EDF	Entrepreneurship Development Foundation
ERC	Economic Research Center
SEI	Support to Economic Initiatives
SMEDS	Small and Medium Enterprise Development Support
BF	Bridge to Future
WCA	World Carpet Association
TA	Transparency Azerbaijan
MSE	Micro Small Enterprise
WTO	World Trade Organization
M&E	Monitoring and Evaluation
NGO	Non Governmental Organization
GEW	Global Entrepreneurship Week

TABLE OF CONTENTS

1. PROJECT OVERVIEW	7
2. AN EXECUTIVE SUMMARY	8
3. DETAILED REPORTING ON EACH INDICATOR IN THE M&E PLAN	10
<i>OBJECTIVE 1: Improved dialogue and interaction between the state and civil society on the issues of the development of micro and small businesses in the country</i>	10
<i>OBJECTIVE 2: Improved legislative and institutional framework for MSE enabling environment</i>	14
<i>OBJECTIVE 3: Practical assistance to micro and small businesses, in particular for women family business to improve their viability and successful development is provided</i>	16
4. HIGHLIGHTS OF THE PROGRAM AND SUCCESS STORIES	19
5. A BRIEF EVALUATION OF MAJOR AREAS	21
6. LESSONS LEARNED	22
ANNEXES:	
<i>Annex 1. MESP Monitoring & Evaluation Report</i>	23
<i>Annex 2. The list of Internet TV discussions on Objective 1</i>	32
<i>Annex 3. The list of "Economic Forum" radio discussions on Objective 1</i>	37
<i>Annex 4. The list of members of "ECONOMIC DEVELOPMENT" Expert Council</i>	39
<i>Annex 5. The List of Articles published in media on Objective 1</i>	40
<i>Annex 6. Trainings for youth in Ganja</i>	41
<i>Annex 7. The list of Internet TV discussions on Objective 2</i>	43

<i>Annex 8. The list of “Economic Forum” radio discussions on Objective 2</i>	45
<i>Annex 9. The List of Articles published in media on Objective 2</i>	46
<i>Annex 10. The list of Internet TV discussions on Objective 3</i>	50
<i>Annex 11. The list of “Economic Forum” radio discussions on Objective 3</i>	52
<i>Annex 12. The List of Articles published in media on Objective 3</i>	53

1. PROJECT OVERVIEW

EDF is pleased to present the **Micro-Enterprise Support Project (MESP)** Annual Report Year 4 in accordance with **USAID Cooperative Agreement Number: AID-112-A-12-00001**. This report Project activities completed during May 1, 2015 – April 30, 2016.

The MESP began operations in May 2012 and mostly builds on the work of institutional Development of EDF, preparing detailed working plans for first and second years, development and signing agreements with five project partners: Economic Research Center, Support for Economic Initiatives Public Union, Small and Medium Enterprise Development Support Center, Bridge to the Future Youth Public Union (Ganja city), and World of Carpet Association (Guba city). Program activities SMEs launched in February 2013.

The MESP objectives are:

- improved dialogue and interaction between the state and civil society on the issues of the development of micro and small businesses in the country;
- improved legislative and institutional framework for MSE enabling environment;
- practical assistance to micro and small businesses, in particular for women family business to improve their viability and successful development is provided.

Formally, the Project is divided into the seven interconnected and interdependent components:

- 1) Study of the problems of MSE and policy recommendations;
- 2) Legislative framework on business enabling environment;
- 3) Institutional framework on business enabling environment;
- 4) Mechanism of the protection of MSE from bureaucratic arbitrariness;
- 5) Increased competitiveness and efficiency of MSE;
- 6) Enhanced women's family business;
- 7) Access to financial sources for MSE.

In the reporting year, a number of activities have been performed in all components: 1, 2, 3, 4, 5, 6 and 7. Completed work on these components is described in this report.

2. AN EXECUTIVE SUMMARY

This report describes the work carried out in the reporting year, within the framework of MESP. Description of work linked to the indicators described in M & E (Annex #1):

- *Number of people reached by the Program's messages on problems faced by MSE;*
- *Number of businessmen involved to study of problems faced MSE;*
- *Number of government representatives participated at program related discussions at round tables;*
- *Number of Policy Recommendations;*
- *Number of Round Table Discussions, Conferences, Business Forums on MSE;*
- *Number of Survey among 1000 micro and small enterprises;*
- *Number of Focus Groups Group aims to identify sectorial problems faced by MSE;*
- *Number of Deep Interviews with business leaders;*
- *Number of Articles;*
- *Number of Brochures;*
- *Number of draft of new Law;*
- *Number of MSE area covered by Registry of administrative barriers;*
- *Number of analyzed laws;*
- *Number of virtual education pages for businessmen at EDF Website.*

During the year, a significant work is made, the result of which can be recognized by the following achievements:

1. **36 Policy Recommendations** were prepared by the EDF and its partner organizations;
2. **20 Policy Recommendations** were accepted by GOAJ and fully or partially taken into consideration in Decrees and Orders of the President of Azerbaijan and other executive bodies;
3. **2 Round Table Discussions** on "Identifying administrative barriers faced by entrepreneurial entities (auto service) engaged in repairing and maintenance of vehicles owned by citizens" and Alternative Dispute Resolution: Draft Law on Mediation" were held during the 4th year of MESP;
4. **The conference** "The Development of Women's Entrepreneurship in Azerbaijan" was held at the Baku Business Center as a part of Global Entrepreneurship Week.

The event gathered representatives from government agencies, public unions, international organizations, embassies, think tanks, and universities;

5. **"Economic Development" Expert Council** was established by EDF on January 2016 for preparing anti crises program of economic reforms. The Council is composed of 24 independent economists and lawyers. The Council was established at the call of the State Council to support non-governmental organizations. In a short time, the Council has developed a package of proposals of economic and institutional reforms, and presented to the president of the country. Some of these proposals are implemented;
6. **7 brochures (Guides) for SMEs** were prepared and published. Guides are available on EDF and MESP web-sites (www.edf.az, www.sahibkarol.biz);
7. **35 "Economic Forum" Internet TV discussions** were recorded and available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube;
8. **19 "Economic Forum" radio programs** broadcasted on Radio "Ijtimai";
9. **54 articles** were published on entrepreneurship and current issues in the economy;
10. **3 Research Papers** on themes of "Improvement of the Law of the Republic of Azerbaijan "On Protection of Foreign Investments"", "Alternative Dispute Resolution: Existing experience and ways of its improvement", and "Increasing increase the efficiency of execution of court decisions in which parts are entrepreneurs" were prepared by EDF and partner organizations;
11. **1 Draft law** "On "Mediation" (Law on Alternative Dispute Resolution)" was prepared for improvement legislative framework for enabling environment for MSEs and sent to the Assistant to the President for economic reforms;
12. **The training** was held in Ganja on the essence of entrepreneurship for young women who want to become entrepreneurs. The training was held within the framework of the Micro Enterprise Support Project. 18 female students of universities in Ganja attended the training;
13. **New consultation service** launched on MESP website (sahibkarol.biz) for young people who want to become entrepreneurs. Young people can get consultations from experienced entrepreneurs via Skype;
14. In the reporting year, only two women who passed MESP training opened their business.

3. DETAILED REPORTING ON EACH INDICATOR IN THE M&E PLAN

OBJECTIVE 1: Improved dialogue and interaction between the state and civil society on the issues of the development of micro and small businesses in the country

Output indicators:

1.1. Number of people reached by the Program's messages on problems faced by micro and small enterprises

Within the framework of the MESP, it was planned to discuss the problems of small businesses on a weekly ANS TV program "Economic Forum". This program was developed by the EDF and was broadcasted weekly on ANS TV from November 2009 to April 2013. However, the program was closed in April 2013. EDF tried to resume broadcasting the program "Economic Forum" on ANS TV and other TV channels after the presidential elections in October 2013. But all attempts were not successful. In response to this situation EDF has begun to establish Internet TV program "Economic Forum".

During the 4th year of MESP, EDF continued "Economic Forum" Internet TV programs. On November 15, 2015, EDF launched broadcasting of "Economic Forum" programs on Radio "Ijtimai". All Internet TV programs and programs on Radio are available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube.

The number of people reached by the Program's messages on problems faced by MSE is considered to be approximately 300,000 people. This includes the audience of the "Economic Forum" Programs on Radio "Ijtimai" and on our YouTube channel, participants of round tables, conference and seminars, the people who received brochures, and social networking services (Facebook), viewers of our websites (www.edf.az, www.sahibkarol.biz), readers of articles on media and others.

During the year, 27 "Economic Forum" Internet TV programs were recorded on Objective 1. The list of these Internet TV programs is in Annex 2.

13 "Economic Forum" radio programs on Objective 1 broadcasted on Radio "Ijtimai". The list of these radio programs is in Annex 3.

1.2. Number of businessmen involved to study of problems faced micro and small enterprises

During the reporting year, more than 120 businessmen were involved in the study and discussions of business problems on Objective 1. Meetings and discussions were held with businessmen:

- On research of the specific business problems and development of relevant Policy Papers. The following Policy Papers were prepared in the reporting year: 1) an analysis of the law on the protection of foreign investments and development of recommendations on improvement of law; 2) Public Private Dialogue);
- On round tables and conferences (In the reporting year, 2 round tables and conferences were held as a part of Global Entrepreneurship Week. Information on these round tables and conferences is presented below in this report);
- On preparation of brochures for businessmen who started their business recently (in the reporting year 7 brochures were prepared and published for businessmen. Information on these brochures are presented below in this report.) Meetings were held with businessmen operating in the sectors described in brochures;
- On round tables within the framework of the Internet TV "Economic Forum".

1.3. Number of government representatives participated at program related discussions at round tables, Internet TV discussions, meetings

During reporting year more than 70 government representatives were involved to study of problems faced micro and small enterprises. Вовлечение представителей правительства осуществлялось:

- On research of the specific business problems and development relevant Policy Papers. With the framework of this work, the opinion of representatives of the Government was revealed either through meetings or formal written requests (letter to the Ministry);
- On round tables and conferences (In the reporting year, 2 round tables and conferences were held as a part of Global Entrepreneurship Week. Information on these round tables and conferences is presented below in this report);
- On preparation of brochures for businessmen who started their business recently (in the reporting year 7 brochures were prepared and published for businessmen. Information on these brochures are presented below in this report.) Meetings were held with businessmen operating in the sectors described in brochures.

1.4. Number of Policy Recommendations

During the 4th year of MESP, 7 Policy Recommendations were prepared on Objective 1 by the EDF and its partner organizations. These recommendations are

on improvement of public control over the implementation of government decisions on business regulation

1.5. Number of Round Table Discussions, Conferences, Internet TV discussions, Business Forums on MSE

During the 4th year of MESP, 43 events on Objective 1 were held in this category. Of them:

- 1 Round Table: "Identifying administrative barriers faced by entrepreneurial entities (auto service) engaged in repairing and maintenance of vehicles owned by citizens";
- 5 Round Tables of "Economic Development" Expert Council." This group is headed by EDF and includes 24 non-governmental economists and lawyers. The list is attached as Annex 4;
- 24 Internet TV Round Tables (Annex 2);
- 13 Radio Discussion (Annex 3);
- Meeting of members of "Economic Development" Expert Council with officials of the Ministry of Economy.

1.6. Number of survey among 1000 micro and small enterprises

In the reporting year, a survey was not conducted among small and micro businesses.

1.7. Number of Focus Groups

Focus groups with entrepreneurs could not be held. The analysis showed that entrepreneurs avoid revelations in the presence of others. Therefore, in 2013 it was decided to instead focus groups to carry out in-depth interviews.

1.8. Number of Deep Interviews with business leaders

In-depth interviews were conducted with entrepreneurs within the framework of the research, the preparation of brochures and also within the framework of Round Tables on Internet TV. 81 such interviews were conducted in total.

1.9. Number of Articles

On Objective 1, during the reporting year, 8 articles on entrepreneurship and economic issues were published in media. The list of these articles is in Annex 5.

1.10. Number of Brochure

During the 4th year of MESP 7 brochures (guides) were published on MSEs.

- 1) Auto service business

http://edf.az/ts_general/azl/ksid/downloads/avtoservis_biznesi.pdf

- 2) Techno-parks

http://edf.az/ts_general/azl/ksid/downloads/techno_park.pdf

- 3) On warehouses

http://edf.az/ts_general/azl/ksid/downloads/anbar_biznesi_kitabi_1.pdf

- 4) Repair of home appliances

http://edf.az/ts_general/azl/ksid/downloads/meishat_texnikasi_tamiri.pdf

- 5) Confectionery production

http://edf.az/ts_general/azl/ksid/downloads/shirniyyat_biznesi_kitab.pdf

- 6) Taxi service

<http://sahibkarol.biz/gen/html/azl/kitabxana/134.pdf>

- 7) Mini market

<http://sahibkarol.biz/gen/html/azl/kitabxana/135.pdf>

1.11. Number of draft of new Law

During the reporting year draft law on “Mediation” (Law on Alternative Dispute Resolution) was prepared.

http://edf.az/ts_general/azl/ksid/qanun_layiheleri/mediasiya-haqqinda.pdf

1.12. Number of micro and small business area covered by Registry of administrative barriers

In the reporting year, the barriers in the following areas of business have been included in the register of administrative barriers:

- Mini market;
- Taxi;

- Production of confectionery products;
- Storage business;
- Repair of household appliances;
- Auto service.

1.13. Number of trainings

In the reporting year, 13 one-day training sessions were held on various business issues for groups of young people in Ganja. A list of these trainings is provided in Appendix 6. In total 376 young people, including 198 women took part in these trainings.

Outcome indicators:

1.1. GOAJ is receiving from EDF the draft of State Strategy for the development of micro and small businesses

Work on the national strategy for the development of small and medium-sized enterprises is continue. It will be presented to the government and the public in September 2016.

1.2. Administrative barriers in select areas of MSME are eliminated

In the reporting year, a number of administrative barriers related to the issues of licensing, obtaining permits, control of business structures, customs clearance and import operations, obtaining building permits have been eliminated.

1.3. GOAJ has picked up a number of policy proposals developed by Consortium

During the year the government implemented 6 recommendations of MESP partially and 14 policy recommendations fully.

OBJECTIVE 2: Improved legislative and institutional framework for MSE enabling environment

Output indicators:

2.1. Number of Policy Recommendations

During the 4th year of MESP, 20 Policy Recommendations were prepared on Objective 2 by the EDF and its partner organizations. Of them:

- 4 recommendations on resolution of conflicts (disputes with other companies) faced by businessmen;
- 6 recommendations on improvement of the law on protection of foreign investment;
- 5 recommendations on development of the Public-Private Dialogue;
- 5 recommendations on institutional reforms;

2.2. Number of Round Table Discussions, Conferences, Internet TV discussions, Business Forums on MSE

During the 4th year of MESP, 12 events were held in this category. Of them:

- 1 Round Table: "Alternative Dispute Resolution: Draft Law on Mediation";
- 7 Internet TV Round Tables (Annex 7);
- 4 radio discussions (Annex 8)

2.3. Number of Articles

On Objective 2, during the reporting year, 25 articles on entrepreneurship and economic issues were published in media. The list of these articles is in Annex 9.

2.4. Number of draft of new Law

During the report year one draft of Law was prepared: "On Mediation"

2.5. Number of analyzed laws

During the reporting year more than 50 different legal acts have been analyzed for the research and preparation of brochures: 1) laws; 2) decrees and orders of the President of Azerbaijan; 3) Decisions of the Cabinet of Ministers; 4) regulations of various ministries.

Outcome indicators:

2.1. GOAJ established a State agency for the development of micro and small businesses

The State Agency for the development of micro and small businesses has not been created. However, EDF recommendations are under consideration of the assistant to the president for reforms.

2.2. GOAJ established an Ombudsman institute for micro and small businesses

Ombudsman Institute for micro and small businesses has not been created yet. However, EDF recommendations are under consideration of the assistant to the president for reforms.

2.3. Select business related legislation /regulations/ procedures / are improved based on the international best practices

The main achievement in the reporting year is the adoption of a new law on licenses and simplification of licensing procedures.

OBJECTIVE 3: Practical assistance to micro and small businesses, in particular for women family business to improve their viability and successful development is provided

Output indicators:

3.1. Number of Policy Recommendations

During the 4th year of MESP, 9 Policy Recommendations were prepared on Objective 3 by the EDF and its partner organizations. These recommendations are on stabilizing the financial situation.

3.2. Number of virtual education pages for businessmen at EDF Website

During the year, the expansion of information database www.sahibkarol.az website is continued. The number of visitors exceeded 15 thousand people. On the Facebook page of the web site, more than 1260 people have confirmed that they like the site.

3.3. Number of Round Tables Discussions, Conferences, Internet TV discussions

During the 4th year of MESP 7 events on Objective 3 were held in this category. Of them:

- Conference "The Development of Women's Entrepreneurship in Azerbaijan";
- 5 Internet TV Round Tables (Annex 10);
- 1 radio discussions (Annex 11)

3.4. Number of Households participating in survey to identify the level of women business activity and possibilities to increase this level

During the reporting year, no survey was conducted.

3.5. Number of educational TV program for women

During the reporting year, 1 TV programs were broadcasted for women.

3.6. Number of Articles

On Objective 3, during the reporting year, 7 articles on entrepreneurship and economic issues were published in media. The list of these articles is in Annex 12.

3.7. Number of trainings for women

During the reporting year, 1 training was held for women entrepreneurs on April 29, 2016 in Ganja. Besides, during the year, 13 one-day training sessions were held in Ganja for groups of young people on various aspects of business. In total 376 young people, including 198 women took part in these trainings.

3.8. Number of women who will receive assistance to create home based business

During the year, 18 women in Ganja and 9 women in Guba had consultations in the framework of MESP on starting their businesses. Two of these women have already started their businesses. EDF, SMEDS, BF and WCA are monitoring the situation with the development of their businesses and guarantee them the consultation service if necessary. In addition, the announcement was placed in the MESP website: www.sahibkarol.biz on free consultation service on development of business plans for everyone who wishes to receive such assistance.

3.9. Number of entrepreneurs who obtained recommendations on international standards ISO

Such assistance for businessmen is planned for the second half of 2016. For this purpose, EDF will conduct training seminars, Internet TV discussions and publishing a special guide

3.10. Number of entrepreneurs who obtained recommendations on export strategy

Such assistance for businessmen is planned for the second half of 2016. For this purpose, EDF will conduct training seminars, Internet TV discussions and publishing a special guide

Outcome indicators:

3.1. Number of advocacy actions on establishing credit insurance fund by GOAJ

While such a fund was not created. In the 5th year of project, MESP coalition will continue advocacy on establishing a fund.

3.2. Improved access to business start-up and operation related information

Website www.sahibkarol.biz became popular. The number of visitors exceeded 15 thousand people. On the Facebook page of the web site, more than 1260 people have confirmed that they like the site.

3.3. Growth in women's micro business

In the reporting year, only two women who passed MESP training opened their business.

3.4. Enhanced role of professional business associations and their regional alliances in the dialogue with the government

Training for Business Associations will be held in July 2016. After the training, the MESP Coalition will continue its efforts to create new business associations

4. HIGHLIGHTS OF THE PROGRAM AND “SUCCESS STORIES”

- 1) **36 Policy Recommendations** were prepared by the EDF and its partner organizations;
- 2) **20 Policy Recommendations** were accepted by GOAJ and fully or partially taken into consideration in Decrees and Orders of the President of Azerbaijan and other executive bodies;
- 3) **2 Round Table Discussions** on “Identifying administrative barriers faced by entrepreneurial entities (auto service) engaged in repairing and maintenance of vehicles owned by citizens” and Alternative Dispute Resolution: Draft Law on Mediation” were held during the 4th year of MESP;
- 4) **The conference** "The Development of Women's Entrepreneurship in Azerbaijan" was held at the Baku Business Center as a part of Global Entrepreneurship Week. The event gathered representatives from government agencies, public unions, international organizations, embassies, think tanks, and universities;
- 5) **"Economic Development" Expert Council** was established by EDF on January 2016 for preparing anti crises program of economic reforms. The Council is composed of 24 independent economists and lawyers. The Council was established at the call of the State Council to support non-governmental organizations. In a short time, the Council has developed a package of proposals of economic and institutional reforms, and presented to the president of the country. Some of these proposals are implemented;
- 6) **7 brochures (Guides) for SMEs** were prepared and published. Guides are available on EDF and MESP web-sites (www.edf.az, www.sahibkarol.biz);
- 7) **35 “Economic Forum” Internet TV discussions** were recorded and available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube;
- 8) **19 “Economic Forum” radio programs** broadcasted on Radio “Ijtimai”;
- 9) **54 articles** were published on entrepreneurship and current issues in the economy;
- 10) **3 Research Papers** on themes of “Improvement of the Law of the Republic of Azerbaijan “On Protection of Foreign Investments””, “Alternative Dispute Resolution: Existing experience and ways of its improvement”, and “Increasing increase the efficiency of execution of court decisions in which parts are entrepreneurs” were prepared by EDF and partner organizations;

- 11) **1 Draft law** “On “Mediation” (Law on Alternative Dispute Resolution)” was prepared for improvement legislative framework for enabling environment for MSEs and sent to the Assistant to the President for economic reforms;
- 12) **The training** was held in Ganja on the essence of entrepreneurship for young women who want to become entrepreneurs. The training was held within the framework of the Micro Enterprise Support Project. 18 female students of universities in Ganja attended the training;
- 13) **New consultation service** launched on MESP website (sahibkarol.biz) for young people who want to become entrepreneurs. Young people can get consultations from experienced entrepreneurs via Skype;
- 14) In the reporting year, one young women who passed MESP training opened her business. More information in Annex 13.

5. A BRIEF EVALUATION OF MAJOR AREAS

- 1) EDF and its partner organizations developed a variety of sets of policy recommendations for the government to improve the business climate in the country and the development of entrepreneurship. More than 30% of them were taken into consideration by GOAJ, in the Decrees and Orders of the President of the Republic of Azerbaijan and other executive bodies.
- 2) MESP coalition of NGOs, is implementing the project, has become known among all stakeholders in the development of micro and small enterprises in Azerbaijan, as a new civil institution, contributing to improve the business climate in the country and the development of micro and small businesses;
- 3) "Economic Development" Expert Council under the Council of State Support to NGOs under the Auspices of the President of the Republic of Azerbaijan was founded and began cooperation with Ministry of Economy.
- 4) In the community began to circulate more information about the problems of micro and small businesses, and ways to resolve them. This was made possible thanks to many: 1) online discussions on the program "Economic Forum", 2) radio broadcasting; 3) publications in the media;
- 5) Awareness for starting business raised due to guides, trainings for small entrepreneurship and special website www.sahibkarol.biz ;
- 6) MESP project became known in the circles of all stakeholders (government, business associations, public policy institutions, entrepreneurs, media) as project playing important role in the development of micro and small enterprises in Azerbaijan;
- 7) The support of the United States Government for the development of micro and small enterprises in Azerbaijan has become more apparent to society, and other stakeholders.

6. LESSONS LEARNED

- 1) Cooperation between NGOs and many government officials in Azerbaijan is difficult. Direct access to a government employee to discuss any problems of small business development is impossible. This is possible only with the permission of the first person in this government agency (the minister, chairman or chief). Without such permission official contact is not possible;
- 2) Ministry of Economy is interested in cooperation with "Economic Development" Expert Council and civil society institutions. At the meeting, with "Economic Development" Expert Council, representatives of the Ministry of Economy expressed their interest in cooperation and stressed the importance of continuation of regular meetings;
- 3) Members of Parliament are more open to cooperation and participate in discussions, organized by the project. Consortium of NGOs implementing the project, plans to spend the fall 2014 presentation of recommendations designed to improve the legislation to the Committee on Economic Policy of the Parliament;
- 4) Entrepreneurs are often afraid to speak publicly about their problems. In most cases, businessmen openly talk about their problems privately, asking not to disclose their name;
- 5) Own problems with the government agencies they prefer to solve on their own (through friends, relatives, and by banal bribe), rather than through business associations and the media. According to most entrepreneurs, recourse to business associations often have no effect, and the publication in the media can only aggravate the situation;
- 6) Hold a round table in the National Confederation of Entrepreneurs (Employers) Organizations is more effective than in any Hotel. Necessary in the future to continue this practice. Companies are more willing to participate in round tables if they are held in the Confederation;
- 7) Without warning the presidential administration and the local authorities about the planned in a particular region of the round table, training, conferences, and without obtaining permission to carry out these activities is not possible;
- 8) For more willingly women's entry into the business activities of training is not enough. It is necessary to provide them with real assistance at an early stage in the form of grants and mentoring support.

Program: Micro Enterprise Support Project												
Monitoring & Evaluation Report for Years 1-4												
PROGRAM GOAL: Achievement of the conducive environment for the development of micro and small businesses in Azerbaijan												
OBJECTIVE 1: Improved dialogue and interaction between the state and civil society on the issues of the development of micro and small businesses in the country												
Ind.	Indicators	Definition of Indicator	Method and frequency of data collection; frequency of analysis and reporting	Disaggregation	Base-line		Year 2	Year 3	Year 4	Year 5	Total	Notes / Description
Output indicators												
Output indicator 1.1	Number of people reached by the Program's messages on problems faced by micro and small enterprises	Calculations of people reached by the program will be based on TV viewership, website traffic, brochure/flyer distribution, e-mail lists, round table participants, readers of articles on newspaper	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly	Area of business activity	None	Target Actual Variance	200,000 50,000 -150,000	200,000 50,000 -50,000	200,000 300,000 +100,000	200,000	800,000	EDF Weekly TV Program "Economic Forum" at ANS TV Channel was closed in April 2013. From February 2015 began operation "Economic Forum" on the Internet TV. On November 15, 2015, EDF launched broadcasting of "Economic Forum" programs on Radio "Ijtimai".
1.2	Number of businessmen involved to study of problems faced micro and small enterprises	Calculations of businessmen participated at survey, focus groups, deep interviews, meetings, Internet TV discussions, round tables	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	1100 1175 +75	100 922 +822	100 120 +20	1100	2400	
1.3	Number of government representatives participated at program related discussions at round tables, Internet TV discussions, meetings	Calculations of government representatives participated at program related discussions at round tables, Internet TV discussions, meetings	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	50 57 +7	50 54 +4	50 70 +20	50	200	
1.4	Number of Policy Recommendations	Each Policy Recommendation aimed to improving business environment, increasing	Method: MIS reporting by staff and grantees Frequency: Ongoing		None	Target Actual Variance	8 12 +4	7 54 +47	3 7 +4	3	21	

		competitiveness of micro and small enterprises. Each Policy Recommendation will be presented to Government	Analysis & Reporting Quarterly									
1.5	Number of Round Table Discussions, Conferences, Internet TV discussions, Business Forums on MSE	Each Round Table discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises. Each Internet TV discussions discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises. Business Forum will assess the business situation and discuss the recommendations on improving the situation. All stakeholders (Government, MPs, Business Associations, CSOs, Media)	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	14 18 +4	12 16 +4	10 43 +33	10	46	
1.6	Number of Survey among 1000 micro and small enterprises	Each survey aims to identify common problems faced by micro and small enterprises	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	1 1 0	0 0 0	0	1	2	
1.7	Number of Focus Groups	Each Focus Group aims to identify sectoral problems faced by micro and small enterprises	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	1 1 0	0	4 0 -4	4	19	Focus groups with entrepreneurs could not be held. The analysis showed that entrepreneurs avoid revelations in the presence of others. Therefore, in 2013 it was decided to instead focus groups to carry out in-depth interviews.
1.8	Number of Deep Interviews with business leaders	In-depth interviews with business leaders conducted on specific issues identified in the	Method: MIS reporting by staff and grantees Frequency: Ongoing		None	Target Actual Variance	50 75 +25	25 28 +3	25 81 +56	25	100	

		survey of 1,000 MSEs and focus groups	Analysis & Reporting Quarterly									
1.9	Number of Article	The articles will cover assessment of business situation and recommendations on improving	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	7 38 +31	4 9 +5	4 8 +4	4	19	
1.10	Number of Brochure	The Brochures will cover the following business area: street trade, beauty shop, shoe repair shop, bakery, pharmacy shop, book store, car repair service, small market, fish farm, car wash, beverage production and other areas	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	6 1 -5	7 8 +1	4 7 +3	4	21	
1.11	Number of draft of new Law	Draft of New Laws: 1) on Public-Private Partnership; 2) on Ombudsmen	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	2 2 0	0	0 1 +1	0	2	
1.12	Number of micro and small business area covered by Registry of administrative barriers	Registry will be created at EDF Website. Every stakeholder will have access to Registry	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	4 2 -2	7 8 +1	4 6 +2	4	19	
1.13	Number of trainings	Trainings will conduct for Business Associations on Public-Private dialogue	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0 0 0	2 2 0	0 13 +13	2	4	
Outcome indicators												
1.1	GOAJ adopted national strategy for the development of micro and small businesses	State Program on Development of micro and small enterprises for 2017-2020. The Program contains reforms on improving business climate	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance			1		1	Work on the national strategy for the development of small and medium-sized enterprises is continues. It will be presented to the government and the public in September 2016.

1.2	Administrative barriers in select areas of MSME are eliminated	Administrative barriers recognized for every select area and include all issues on start-up business, obtaining licenses and permissions, business operations	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		>10%	>10% >10%	>15%	>35%	
1.3	GOAJ has picked up a number of policy proposals developed by Consortium	Proposals prepared in format Policy Paper or special Appeal to President of country, Government Agencies, Parliament, Local Government	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		>10%	>10% >10%	>15%	>35%	
1.4	Local think tanks and other CSOs are capable to contribute qualitatively into policy making, and lead advocacy on business improvement issues	Two ways: 1) Economic oriented Think Thanks and Business Associations are receiving Policy Paper, articles, reports, brochures, press releases of the Program; 2) special trainings	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		>10%	>10%	>10%	>30%	It is difficult to measure the indicator. Think tanks can only confirm the usefulness of information materials sent to them MESP, as well as the discussions in which they take part in conferences and round tables MESP and usefulness of the Internet and radio discussions MESP. It is proposed to delete this indicator.
1.5	The quality of business /economic related coverage in the media improved	Newspapers, news agencies, television stations, radio stations, internet sites regularly receive: Policy Paper, articles, reports, brochures, press releases of the Program	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance	>10%	>10%	>10%	>10%	>40%	It is difficult to measure the indicator. Media representatives can only confirm the usefulness of information materials sent to them MESP, as well as the discussions in which they take part in conferences and round tables MESP and usefulness of the Internet and radio discussions MESP. It is proposed to delete this indicator

OBJECTIVE 2: Improved legislative and institutional framework for MSE enabling environment												
2.1	Number of Policy Recommendations	Each Policy Recommendation aimed to improving business environment, increasing competitiveness of micro and small enterprises. Each Policy Recommendation will be presented to Government	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	3 6 +3	3 3 0	3 20 +17	3	12	
2.2	Number of Round Table Discussions, Conferences, Internet TV discussions	Each Round Table/ conferences discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises. Each Internet TV discussions discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises.	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	17 6 -11	5 0 -5	5 12 +7	5	32	
2.3	Number of Article	The articles will cover assessment of business situation and recommendations on improving	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	9 3 -6	5 2 -3	5 25 +20	5	24	
2.4	Number of draft of new Law	The drafts of two laws: 1) on Public-Private dialogue; 2) on Ombudsman	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	2 2 0	0 0 0	0 1 +1	0	2	
2.5	Number of analyzed laws	The most important laws, governing the business will be analyzed. The proposals on the improvement of the laws will be prepared. Draft amendments to the laws will be passed in the parliament and the government	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	4 4 0	4 0	4 >50 +50	4	16	

2.6	Number of trainings	Trainings will be held for business associations on topics: advocacy, strategic planning, membership, communication skills and other	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0 0 0	1 0 -1	1 0 -1	1	3	A training will be held in July 2016. In this training 14 business associations will participate. As shown by studies in Azerbaijan only 15 active business associations. Only 14 out of 15 agreed to take part in the training.
Outcome indicators												
2.1	GOAJ established a State agency for the development of micro and small businesses	The agency will be responsible for the formulation of public policy for the development of micro and small businesses, monitoring and evaluation of the level of development of SMEs in the country, cooperation with business associations, universities, and other interested parties	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		1 0 -1	0			The State Agency for the development of micro and small businesses has not been created. However, EDF recommendations are under consideration of the assistant to the president for reforms.
2.2	GOAJ established an Ombudsman institute for micro and small businesses	The task of the Ombudsman - protection of SMEs from bureaucratic tyranny	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		1 0 -1	0			Ombudsman Institute for micro and small businesses has not been created yet. However, EDF recommendations are under consideration of the assistant to the president for reforms.
2.3	Select business related legislation /regulations/ procedures / are improved based on the international best practices	Amendments to the laws allow to improve the business climate for SMEs, and to ensure their protection from bureaucratic arbitrariness	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		>20%	>20% >20%	>20%	>60%	
OBJECTIVE 3: Practical assistance to micro and small businesses, in particular for women family business to improve their viability and successful development is provided												
3.1	Number of Policy Recommendations	Each Policy Recommendation aimed to improving business environment, increasing	Method: MIS reporting by staff and grantees Frequency: Ongoing		None	Target Actual Variance	3 2 -1	2 6 +4	0 9 +9	2	7	

		competitiveness of micro and small enterprises. Each Policy Recommendation will be presented to Government	Analysis & Reporting Quarterly									
3.2	Number of virtual education sub-pages for businessmen at EDF Website	Virtual Education Center on the homepage of VBA will have sections such as: 1) the creation and registration of business, and 2) a business plan, and 3) marketing, 4) management, 5) strategic planning, and 6) human resources and other	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	4 12 +8	4 0 -4	4 0 -4	4	16	12 scheduled sub-pages were created in 2013 year. 4 new sub-pages will be created in 2016.
3.3	Number of Round Tables Discussions, Conferences, Internet TV discussions	Each Round Table/ conferences discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises. Each Internet TV discussions discussing policy recommendations on improving business environment, increasing competitiveness of micro and small enterprises	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	3 2 -1	10 4 -6	5 7 +2	5	19	
3.4	Number of Households participating in survey to identify the level of women business activity and possibilities to increase this level	Surveys will identify the causes of the weak development of the female family business. In addition, during the survey will be chosen female, which will then be invited to a special training and who will receive practical assistance in the establishment and promotion of the business	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	2000 2000 0	0 0 0	0	2000	
3.5	Number of educational TV program for women	45-minute programs will help housewives to learn the basics of business. They learn how to create own home business. Examples of successful	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	5 0 -5	10 1 -9	5	20	In 2016, 20 educational videos will be created (each 10-20 minute) for women wishing to start a business.

		women's home-based businesses										
3.6	Number of Article	The articles will cover assessment of business situation and recommendations on improving	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	2 5 +3	3 5 +2	3 7 +4	3	3	
3.7	Number of trainings for women	In regions of Ganja and Guba are trainings for women who want to create their own business	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	2 3 0	2 1 -1	2	6	
3.8	Number of women who will receive assistance to create home based business	Experts of MESP will help women choose the scope of business and create a business. The experts will advise these businesses during the life of MESP	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	0 0 0	25 27 +2	25	50	
3.9	Number of entrepreneurs who obtained recommendations on international standards ISO	Experts of MESP will advise entrepreneurs on implement the international standards	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	10 0 -10	20 0 -20	30	60	Such assistance for businessmen is planned for the second half of 2016. For this purpose, EDF will conduct training seminars, Internet TV discussions and publishing a special guide
3.10	Number of entrepreneurs who obtained recommendations on export strategy	Experts of MESP will advise entrepreneurs on developing export strategies	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance	0	5 -5	10 0 -10	10	25	Such assistance for businessmen is planned for the second half of 2016. For this purpose, EDF will conduct training seminars, Internet TV discussions and publishing a special guide
3.11	Number of business women involved to special internet network	Women entrepreneurs will have the opportunity to exchange information and experiences. In addition, they will be able to coordinate efforts to improve the business situation through joint	Method: MIS reporting by staff and grantees Frequency: Ongoing Analysis & Reporting Quarterly		None	Target Actual Variance			10	20	30	

		development of proposals and appeals to the government										
Outcome indicators												
3.1	GOAJ established credit insurance fund	Credit Guarantee Fund for SMEs, improving access to financial resources, and improve the conditions of the loans	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance			1 0 -1		1	While such a fund was not created. In the 5th year of project, MESP coalition will continue advocacy on establishing a fund.
3.2	Improved access to business start-up and operation related information	Creating a virtual center for education on the website of the EDF to improve access to information required to start businesses	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance		>1000 5000 +1000	>2000 10000 +8000	>5000	>8000	
3.3	Growth in women's micro business	Special programs on television, training and advice for women allows them to create successful businesses. Information on successful women businesses on the TV channel will also promote the growth of women's business in the country	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance			>25 new women busi- nesses	>25 2 -23	>50	
3.4	Enhanced role of professional business associations and their regional alliances in the dialogue with the government	Five new professional business associations will be created. For them to be organized trainings on: 1) advocacy, 2) fundraising, and 3) strategic planning, 4) membership, 5) communication skills and other. All of this will improve the culture of joint problem-solving to improve the business climate and the protection from bureaucratic discretion	Method: Monitoring Frequency: Upon occurrence Analyses & Reporting: Following each evaluation			Target Actual Variance			2 new busi- ness associa- tions	3 0 -3		

The list of Internet TV discussions on Objective 1

On During the year, 36 "Economic Forum" Internet TV programs were recorded and available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube. Below the list of all Internet TV programs:

1. **April 21 2016: Current economic situation.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Gubad Ibadoglu (economic expert), Mr. Fuad Ibrahimov (economic expert)
https://www.youtube.com/watch?v=ZnuJpYq8CNY&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq
2. **April 18 2016: Self-employment.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fuad Rasulov (professor of Khazar University), Mr. Galib Togrul (head of the Economic Research Center).
https://www.youtube.com/watch?v=ugY3QizIToA&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq&index=2
3. **April 14 2016: Situation in financial markets and loans in a foreign currency.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fikret Yusifov Head of the "Ekonomiks" Center for Economic Researches, former Minister of Finance), Mr. Samir Aliyev (expert of Support for Economic Initiatives Public Union)
https://www.youtube.com/watch?v=7gC_D468DBE&index=3&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq
4. **April 11 2016: How does the budget for 2016 meet the requirements for the economic and entrepreneurship development.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Azer Mehtiyev (head of Support for Economic Initiatives Public Union), Mr. Rovshan Agayev (deputy chairman Support for Economic Initiatives Public Union)
https://www.youtube.com/watch?v=iGuzVJ_vraI&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq&index=4
5. **April 3 2016: Public catering business.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Sevgim Rəhmanov (chairman of the Union of the merchants and manufacturers of

Azerbaijan.), Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)

https://www.youtube.com/watch?v=IVeKCIZCjac&index=5&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq

6. **April 1 2016: Business Associations in Azerbaijan.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vugar Zeynalov (Vice-president of the National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic)

https://www.youtube.com/watch?v=mmgXpvqlmg0&index=6&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq

7. **March 5 2016: Appeals Councils.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Abil Bayramov (head of "Towards Civil Society" Center)

https://www.youtube.com/watch?v=n2odo1QnBA8&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq&index=7

8. **February 17 2016: Final decisions adopted in the financial sector.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Jafar Ibrahimov (expert on capital markets), Mr. Samir Aliyev (economic expert).

https://www.youtube.com/watch?v=HkyAbsrWOqo&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq&index=10

9. **February 15 2016: Entrepreneurial issues.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vugar Zeynalov (Vice-president of the National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic), Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)

https://www.youtube.com/watch?v=feXRb1PK8Dw&index=11&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq

10. **January 27, 2016: Economic situation and reforms. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Rasim Hasanov (economist) and Mr. Azer Mehtiyev (head of the Support for Economic Initiatives Public Union)

<https://www.youtube.com/watch?v=umhqglqy3QY>

11. **December 30, 2015: Employment contracts. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr.

Sahib Mammadov (head of the Labor Rights Protection League) and Mr. Rovshan Agayev (Deputy Chairman of the Support for Economic Initiatives Public Union)

https://www.youtube.com/watch?v=jjdY5OBvZS4&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=1

12. **December 17, 2015: Tax changes. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Galib Togrul (Head of the Economic Research Center).

https://www.youtube.com/watch?v=_0mjJYWMXrI&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=3

13. **December 3, 2015: Effects of Russian sanctions on Turkey to the agricultural sector of Azerbaijan. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vahid Maharramov (expert on agrarian issues of Economic Research Center) and Mahammad Talibli (head of the Institute for Economic Analysis)

https://www.youtube.com/watch?v=FaKUel3hbhw&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=4

14. **November 15, 2015: Tax Changes. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Faig Najafov (founder of GFS law consulting company) and Mr. Galib Togrul (Head of the Economic Research Center).

https://www.youtube.com/watch?v=p9ZPL-BUs34&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=9

15. **October 25, 2015: Inspections and Customs. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Ilkin Garayev, Head of the Small and Medium Enterprise Development Support Center and Mr. Galib Togrul, head of the Economic Research Center

<https://www.youtube.com/watch?v=DnqHN12kH4>

16. **October 22, 2015: Agriculture: Current situation and expectations of this year. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vahid Maharramov, expert and Mr. Galib Togrul, head of the Economic Research Center

http://www.sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-26.htm

17. **September 10, 2015: Restaurant Business. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Sevgim Rahmanov, Chairman of the Association of Merchants and Manufacturers

and Mr. Ilkin Garayev, Head of the Small and Medium Enterprise Development Support Center

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-24.htm

18. **September 4, 2015: What/Who prevents to make bread and pastry. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Sevgim Rəhmanov, Chairman of the Association of Merchants and Manufacturers and Mr. Rajab Imanov, expert of the Economic Research Center

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-23.htm

19. **September 4, 2015: What prevents the cooperation between state and private sector. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Galib Togrul, head of the Economic Research Center and Mr. Nijat Hajizade, Expert of the Center for Economic and Social Development

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-22.htm

20. **September 3, 2015: Current problems of farmers. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Rovshan Agayev, Deputy Chairman of the Support for Economic Initiatives Public Union and Mr. Vahid Maharramov, Expert of the Economic Research Center

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-21.htm

21. **June 11, 2015: Startups. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Osman Gunduz, Head of the Azerbaijan Internet Forum, Chairman of the Public Council under ASAN Service, Mr. Mahammad Muradov, Project Manager of Transparency Azerbaijan

https://www.youtube.com/watch?v=-lgj_0QWx5A

22. **May 29, 2015: Technoparks in Azerbaijan. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Arif Najimov, Director of the Sector of International Programs and Projects of Azerbaijan University of Architecture and Construction, Mr. Isa Gasimov, assistant professor of Qafqaz University, Member of the Board of Directors of QUTechnopark

<https://www.youtube.com/watch?v=MnWbEuOugv8>

23. **May 15, 2015: Franchising in Azerbaijan. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr.

Elnur Islamov, President of Business Group Consulting Company, Mr. Rashid Aliyev, lawyer

<https://www.youtube.com/watch?v=3rh-IwP9CYk>

24. **May 10, 2015: Auto service business.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Galib Togrul, Mr. Shahin Gasimov – Vehicle Operation expert

https://www.youtube.com/watch?v=r_7bn2RvgZk

The list of “Economic Forum” radio discussions on Objective 1

During the year, 19 “Economic Forum” radio programs broadcasted on Radio “Ijtimai”. “Economic Forum” radio programs are available on the MESP web-site:

http://sahibkarol.biz/gen/html/azl/tv-muzakire/itv_radio/itv_radio_2015-16.htm

Below the list of all Internet TV programs:

1. **April 26 2016: Situation in financial markets and loans in a foreign currency.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fikret Yusifov Head of the "Ekonomiks" Center for Economic Researches, former Minister of Finance), Mr. Samir Aliyev (expert of Support for Economic Initiatives Public Union)
2. **April 19 2016: How does the budget for 2016 meet the requirements for the economic and entrepreneurship development.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Azer Mehtiyev (head of Support for Economic Initiatives Public Union), Mr. Rovshan Agayev (deputy chairman Support for Economic Initiatives Public Union)
3. **April 12 2016: Public catering business.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Sevgim Rəhmanov (chairman of the Union of the merchants and manufacturers of Azerbaijan.), Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)
4. **April 5 2016: Business Associations in Azerbaijan.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vugar Zeynalov (Vice-president of the National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic)
5. **March 29 2016: Appeals Councils.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Abil Bayramov (head of “Towards Civil Society” Center)
6. **March 1 2016: Final decisions adopted in the financial sector.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Jafar Ibrahimov (expert on capital markets), Mr. Samir Aliyev (economic expert).
7. **February 16 2016: Entrepreneurial issues.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr.

Vugar Zeynalov (Vice-president of the National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic), Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)

8. **February 2, 2016: Investment promotion.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fikrat Yusifov (head of the Center for Economic Research “Economics”) and Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)
9. **January 19, 2016: Employment contracts.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Sahib Mammadov (head of the Labor Rights Protection League) and Mr. Rovshan Agayev (Deputy Chairman of the Support for Economic Initiatives Public Union)
10. **January 5, 2016: Effects of the sanctions to the agricultural sector of Azerbaijan imposed to Turkey by Russia.** Participants: Mr. Sabit Bagirov (President of EDF, moderator), Mr. Vahid Maharramov (expert on agriculture of ERC), Mr. Mahamməd Talibli (head of the Institute for Economic Analysis)
11. **December 29, 2015: Tax Changes.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Faig Najafov (founder of GFS law consulting company) and Mr. Galib Togrul (Head of the Economic Research Center).
12. **November 15, 2015: Capital markets.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vugar Zeynalov (Vice-president of National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic) and Mr. Jafar Ibrahimov (expert on capital markets).
13. **November 15, 2015: Tax Changes.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Faig Najafov (founder of GFS law consulting company) and Mr. Galib Togrul (Head of the Economic Research Center).

LIST OF MEMBERS OF "ECONOMIC DEVELOPMENT" Expert Council

No	Name	Organization
1	Abil Bayramov	Head of the Public Union "Towards the Civil Society"
2	Azer Mehdiyev	Head of the Support for Economic Initiatives Public Union
3	Dilara Valiyeva	Public Union "Mulk"
4	Eldar Gojayev	Lawyer
5	Eyyub Huseynov	Chairman of Free Consumers Union
6	Fikret Yusifov	Centre for Economic Studies "Economics"
7	Ilkin Garayev	Head of the Small and Medium Enterprise Development Support Center
8	Ingilab Ahmadov	Professor of Khazar University
9	Jala Hajiyeve	Executive Director of Azerbaijan Micro-finance Association
10	Kanan Aslanli	Economist
11	Galib Togrul	Head of the Economic Research Center
12	Radil Fatullayev	The member of the Public Union for the Study of Economic Resources
13	Ragib Guliyev	Professor of Azerbaijan Technical University
14	Rasim Hasanov	Professor of Azerbaijan State University of Economics
15	Ruslan Atakishiyev	The head of the Public Union for the Study of Economic Resources
16	Sabit Bagirov	Head of the Entrepreneurship Development Foundation
17	Samir Aliyev	Head of the Center for Media and Public Initiatives
18	Sevgim Rahmanov	Chairman of Merchants and Manufacturers' Union
19	Sirus Abasbeyli	Head of Communications and IT specialists Public Union
20	Solmaz Aliyeva	Young Accountants Public Union
21	Vagif Rustamov	Economist
22	Vugar Bayramov	Head of the Center for Economic and Social Development
23	Vuqar Zeynalov	Vice-president of the National Confederation of Entrepreneurs "Employers" Organization of Azerbaijan Republic
24	Vugar Huseynov	"Civil Initiatives for public interests" Public Union

The List of Articles published in media on Objective 1

1. News for entrepreneurs: "Barmek" comes back. Date: March 7, 2016.

<http://koordinat.az/meqale.php?id=4510>

<http://www.moderator.az/news/125446.html>

2. Good news: Public and private sector can embrace each other. Date: March 16, 2016

<http://www.azadliq.org/content/dovletle-ozel-sektor-qucaqlasa-biler/27616599.html>

3. New jobs will be created in Azerbaijan. January 26, 2016.

<http://anspress.com/index.php?a=2&lng=az&cid=111&nid=370713>

4. Street trading should be allowed. January 21, 2016.

http://fins.az/biznes/894298/Kuche_ticaretine_icaze_verilmelidir_EKSPERT_TAKLIFI.html

5. Do we need street trading? January 21, 2016.

<http://transparency.az/cnews/biz%C9%99-kuc%C9%99-ticar%C9%99ti-lazimdirmi/>

<http://www.moderator.az/news/117204.html>

<http://www.arguspost.com/link/?to=245552>

http://musavat.com/mobile/bize-kuche-ticareti-lazimdirmi_320112.html

6. On taxes. November 27, 2015.

<http://transparency.az/cnews/yada-dus%C9%99n-vergi/>

7. Inspections were suspended: What will happen after 2 years? November 27, 2015.

http://www.contact.az/docs/2015/Want%20to%20Say/112700137961az.htm#.VlhL_VUrL4Y

8. How to protect an entrepreneur? July 16, 2015.

<http://transparency.az/cnews/sahibkari-nec%C9%99-qorumali/>

Trainings for youth in Ganja

<i>Training Topics</i>	<i>Dates</i>	<i>Number of participants</i>	<i>Number of women</i>
"Career Week"	June 17-23, 2015	121	76
" Corporate Social Responsibility "	August 01-03, 2015	24	8
Market analysis	November 27, 2015	23	9
Labor contracts with employees (employees and service providers).	November 30, 2015	23	12
Individual entrepreneurship and entrepreneurial activity, operating as a legal entity	December 4, 2015	19	9
Entrepreneurial activities, licenses and permits;	December 7, 2015	18	9
Taxes (all kinds) and social payments;	December 11, 2015	16	8
Sales skills and cash machine;	December 14, 2015	10	3
Assessment of expected income (on several types of entrepreneurial activities);	December 18, 2015	12	6
Youth in entrepreneurial activities	February 15, 2016	18	8
"Career Week" Writing CVs, Interview Skills, Support Letters, ways of job searching	February 17-24, 2016	68	35
"What is FOREX?" History of Forex, Forex Trading Today, promised opportunities by Forex, Who is a trader and who is an exchange speculator?	March 14, 2016	14	8

<p>- MetaTrader 4 and 5 trading platforms - Forex account types</p> <p>The second part of Forex training - during the training following topics were studied:</p> <p>- Broker companies and the credit should the offer</p>	March 27, 2016	10	7
---	----------------	----	---

The list of Internet TV discussions on Objective 2

“Economic Forum” Internet TV discussions

On Objective 2 during the year, 7 “Economic Forum” Internet TV discussions were conducted and recorded and available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube. Below the list of these Internet TV discussions:

1. **March 5 2016: New draft law on licensing.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Nazim Mammadov (economic expert), Mr. Azer Mehtiyev (head of Support for Economic Initiatives Public Union)

https://www.youtube.com/watch?v=nQxJf4EDSYM&index=8&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq
2. **March 2 2016: Anti-dumping legislation.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Eldar Gojayev (expert in international commercial law), Mr. Galib Togrul (head of the Economic Research Center).

https://www.youtube.com/watch?v=HGQe0prXj-o&list=PLk5558GGDuW8G22_zg9yvoE4r7Inh4pq&index=9
3. **January 30, 2016: Public scrutiny and public participation.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Umud Mirzayev (head of the international press center "Eurasia") and Mr. Sahib Məmmədov (head of the Labor Rights Protection League)

<https://www.youtube.com/watch?v=RrRVs0jP9LU>
4. **December 3, 2015: Kazakhstan became a member of the WTO. When will Azerbaijan become a member of the WTO.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fuad Rasulov (Professor of Khazar University) Mr. Elkhan Mikayilov (Program Director of the Swiss Cooperation Office in the South Caucasus)

https://www.youtube.com/watch?v=iNBtmafwp0&index=5&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX
5. **October 24, 2015: Licenses will be issued in a single center.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Azer Mehtiyev, Head of the Support for Economic Initiatives Public Union and Mr. Alimammad Nuriyev, Head of the Constitutional Research Foundation

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-27.htm

6. **September 3, 2015: Issuing licenses will be easy. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Nazim Mammadov, former MP and Mr. Azer Mehtiyev, Head of the Support for Economic Initiatives Public Union

http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-20.htm

7. **June 2, 2015: Alternative Dispute Resolution. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Abil Bayramov, lawyer, advocate, Center for Support to Economic Initiatives, Mr. Annagi Hajibeyli, lawyer

<https://www.youtube.com/watch?v=MnWbEuOugv8>

The list of “Economic Forum” radio discussions on Objective 2

During the year, 4 “Economic Forum” radio programs on Objective 2 broadcasted on Radio “İjtimai”. “Economic Forum” radio programs are available on the MESP web-site:

http://sahibkarol.biz/gen/html/azl/tv-muzakire/itv_radio/itv_radio_2015-16.htm

Below the list of these radio programs:

1. **March 15 2016: New draft law on licensing.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Nazim Mammadov (economic expert), Mr. Azer Mehtiyev (head of Support for Economic Initiatives Public Union)
2. **March 8 2016: Anti-dumping legislation.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Eldar Gojayev (expert in international commercial law), Mr. Galib Togrul (head of the Economic Research Center).
3. **February 9, 2016: Public scrutiny and public participation.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Umud Mirzayev (head of the international press center "Eurasia") and Mr. Sahib Məmmədov (head of the Labor Rights Protection League)
4. **December 3, 2015: Kazakhstan became a member of the WTO. When will Azerbaijan become a member of the WTO.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Fuad Rasulov (Professor of Khazar University) Mr. Elkhan Mikayilov (Program Director of the Swiss Cooperation Office in the South Caucasus)

The List of Articles published in media on Objective 2

1. How can we protect our national economy cheap imported goods? Date: March 3, 2016.
<http://www.moderator.az/news/124687.html>
2. Defects of the Program “4 thousands manats per family”. Date: April 15, 2016.
<http://www.bizimyo1.info/news/76085.html>
<http://starnews.az/sosial/4320-her-aileye-4-min-manat-proqraminin-qusurlari.html>
<http://sizinxeber.az/iqtisadiyyat/1522-her-aileye-4-min-manat-proqraminin-qusurlari.html>
<http://bolge.info/Home/Details/9358>
3. Defective program for the poor. Expert presented his proposals on self-employment. Date: April 15, 2016.
<http://www.interpress.az/34983-hr-aily-4-min-manat-proqramnn-qsur1ar.html#.VxCiTvmLTIU>
4. 4 thousands manats for each family from 20 regions? Date: April 15, 2016.
<http://www.azadliq.org/content/uzunumesgulluq/27676527.html>
5. Galib Togrul, Why are citizens encoded in customs? Date: March 28, 2016.
<http://www.moderator.az/news/128824.html>
http://fins.az/budce/897487/Gomrukde_vetendaslar_niye_kodlasdirilir.html
<http://www.azadinform.az/news/image-110389.html>
<http://legion.az/7900--gomrukde-vetendashlar-niye-kodlashdirilir.html>
<http://www.islaminsesi.az/gomrukde-vetendaslar-kodlasdirilir--39607.html>
6. What will be the results of changes in customs duties? Date: March 14, 2016
<http://transparency.az/cnews/gomruk-rusumlarinin-d%C9%99yisilm%C9%99sin%C9%99l%C9%99r%C9%99-g%C9%99tir%C9%99bil%C9%99r/>
7. Changes in customs duties could create monopoly”. Date: March 14, 2016.
<http://www.islaminsesi.az/gomruk-rusumlarinda-deyisiklik-monopoliya-yarada-biler--38777.html>

- <http://azerbaijan.shafaqna.com/AZ/AZ/130526>
8. Import duty for raw materials and equipment for the domestic production is equal to 0% in three-tier system. Date: March 16, 2016.
- <http://azertaym.az/sosial/print:page,1,9563-gomruk-komitesinin-yeni-fikri.html>
9. We should not make a mistake – interview. Date: April 8, 2016.
- <http://www.azadliq.org/content/antidempinq-qanunu/27662201.html>
10. It was a correct decision by the president not to sign the law. Date: February 10, 2016.
- <http://turkustan.info/?emr=xexberoxu&id=2157>
11. Investors have fair and serious concerns. Date: February 10, 2016.
- http://musavat.com/news/iqtisadiyyat/investorlarda-haqli-ve-ciddi-narahatliq-yaranmishdi-qubad-ibadoglunun-sherhi_325065.html
- <http://pia.az/-124967-xeber.html#.VsRylPmLTIV>
12. Gubad Ibadoglu: President took the right step. Date: February 10, 2016.
- <http://koordinat.az/meqale.php?id=3702>
- http://musavat.com/news/iqtisadiyyat/prezidentin-valyuta-tenzimi-haqqinda-qanunu-imzalamamasi-teqdir-edilir_325442.html
13. Azer Mehtiyev: “I am optimistic about the creation of the economic zone”. March 18, 2016.
- <http://www.cumhuriyyet.net/iqtisadiyyat/58153-az%C9%99r-mehtiyev-az%C9%99rbaycanda-iqtisadi-zonanin-yaradilmasina-nikbin-yanasmiram.html>
14. Rovshan Agayev: Why are we spinning around reforms? April 13, 2016.
- <http://rovsanaghayev.blogspot.com/2016/04/niy-islahatlarn-trafnda-frlanrq.html>
15. Azer Mehtiyev: It is unacceptable to cut light, gas for not being able to pay bank loans. March 25, 2016.
- <http://www.kanal13.tv/az/portal/Aktual/1350/Bank%C4%B1n-kreditini-%C3%B6d%C9%99y%C9%99-bilm%C9%99diyin%C9%99-g%C3%B6r%C9%99-kimins%C9%99-qaz%C4%B1n%C4%B1n-i%C5%9Fi%C4%9F%C4%B1n%C4%B1n-k%C9%99silm%C9%99si-tam-yolverilm%C9%99zdir---Az%C9%99r-Mehtiyev.htm>
16. The government does not have a package of comprehensive measures. January 20, 2016.
- http://www.amerikaninsesi.org/content/qubad_ibadoqlu/3154121.html

17. A bid to overcome the crisis. January 19, 2016.
<http://olaylar.az/news/economy/158254/>
<http://azerbaijan.shafagha.com/AZ/AZ/82690>
<http://arxiv.az/az/news.milli.az/60601760/Bohrandan+cixmaq+ucun+daha+bir+teklif>
<http://news.milli.az/country/399252.html>
<http://xebervar.com/xeber-bohrandan-cixmaq-ucun-daha-bir-teklif-t46608.html>
18. Start of the cooperation between state and business. January 19, 2016.
<http://metbuat.az/news/348752/dovlet-biznes-emekdasligina-start.html>
<http://news.milli.az/country/399450.html>
<http://tia.az/shownews/?id=42343>
19. The package must be adopted with regard to the promotion of foreign investments. January 19, 2016.
<http://modern.az/articles/94276/1/>
<http://www.moderator.az/news/116982.html>
20. Alarm: attracting investments from abroad to the country can be prevented. January 19, 2016.
<http://koordinat.az/meqale.php?id=2835>
21. Proposals on attracting investors who offers foreign investments. January 19, 2016.
<http://www.aznews.az/index.php?c=news&id=99182>
22. Late membership to WTO means additional commitments. December 22, 2015.
<http://contact.az/docs/2015/Want%20to%20Say/122200141203az.htm#.VrHP8fmLTDe>
23. How to solve without going to court) June 30, 2015.
<http://contact.az/docs/2015/Want%20to%20Say/063000121628az.htm#.VZjVq03saUm>
24. Alternative Dispute Resolution: international practice. June 29, 2015
<http://contact.az/docs/2015/Want%20to%20Say/062900121524az.htm#.VZjUf03saUm>
25. Dispute: what options does an entrepreneur have until judicial process. June 18, 2015.

<http://contact.az/docs/2015/Want%20to%20Say/061800120024az.htm#.VZjTbk3saUm>

The list of Internet TV discussions on Objective 3

“Economic Forum” Internet TV programs

On Objective 3 during the year, 5 “Economic Forum” Internet TV programs were conducted and recorded and available on the MESP web-site (www.sahibkarol.biz) and as well as on YouTube. Below the list of these Internet TV programs:

1. **January 27, 2016: Investment promotion. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), **Mr.** Fikrat Yusifov (head of the Center for Economic Research “Economics”) and Mr. Ilkin Garayev (head of the Small and Medium Enterprise Development Support Center)
<https://www.youtube.com/watch?v=zET7P-wIRXE>
2. **December 29, 2015: Global economic crisis and Azerbaijan. How can we stimulate export. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Rasim Hasanov (Professor of Azerbaijan State University of Economics, Doctor of Economics) and Mr. Vugar Zeynalov (Vice-president of National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic).
https://www.youtube.com/watch?v=HoNoRg06800&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=2
3. **November 15, 2015: Capital markets. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Vugar Zeynalov (Vice-president of National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic) and Mr. Jafar Ibrahimov (expert on capital markets).
https://www.youtube.com/watch?v=hdzzzelteyI&list=PLk5558GGDuW88vTrkkPuirm4ed3aj_FvX&index=8
4. **August 28, 2015: How will the devaluation of manat impact on the entrepreneurship. Participants:** Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Samir Aliyev, Expert of the Support for Economic Initiatives Public Union and Mr. Natig Jafarli, expert
http://sahibkarol.biz/gen/html/azl/tv-muzakire/iqt_forum_2015/2015_v-22.htm

5. **May 3, 2015: Women Entrepreneurship in Azerbaijan.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Ilkin Garayev

https://www.youtube.com/watch?v=HIVptdUg_BI

The list of “Economic Forum” radio discussions on Objective 3

During the year, 1 “Economic Forum” radio programs on Objective 3 broadcasted on Radio “Ijtimai”. “Economic Forum” radio programs are available on the MESP web-site:

http://sahibkarol.biz/gen/html/azl/tv-muzakire/itv_radio/itv_radio_2015-16.htm

Below the list of all Internet TV programs:

- 1. January 12, 2016: Global economic crisis and Azerbaijan. How can we stimulate export.** Participants: Mr. Sabit Bagirov (President of the Entrepreneurship Development Foundation, moderator), Mr. Rasim Hasanov (Professor of Azerbaijan State University of Economics, Doctor of Economics) and Mr. Vugar Zeynalov (Vice-president of National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic).

The List of Articles published in media on Objective 3

1. Proposal on foundation of Eximbank in Azerbaijan. Date: April 26, 2016.
<http://www.azadliq.org/content/article/27699501.html>
2. Rovshan Agayev: Dollar diet. April 1, 2016.
<http://koordinat.az/meqale.php?id=5209>
3. Rovshan Agayev: Black history of white gold...
<http://www.azadliq.info/129852.html>
4. Suggestion of new collateral for loans in regions. January 28, 2016.
5. Why the capital market does not grow? November 27, 2015.
<http://news.tvpress.az/1534-Kapital-bazar%C4%B1-niy%C9%99-inki%C5%9Faf-etmir--.html>
6. Loan progress announcements. November 26, 2015.
[http://fins.az/bank/892029/Kreditde terpenis anonslari KREDIT BUROLARI GALIR.html](http://fins.az/bank/892029/Kreditde%20terpenis%20anonslari%20KREDIT%20BUROLARI%20GALIR.html)
7. Sabit Bagirov, Microcrediting of SMEs in Azerbaijan. May 13, 2015
http://edf.az/ts_general/eng/ksid/media/2015/media-4.htm

First Book Café in Ganja

USAID helps to development of women business in Azerbaijan



One of them is First Book Café in Ganja. Chicago Book Café is the first Book Café in Ganja. The idea of opening such a café belongs to Zarif Gurbanova, graduate of Ganja State University. When she first started her business opening this café, she experienced failure in her business due to inefficient system, and she had to close it. After a month, she attended the training "Training for women who want to become entrepreneurs" organized by "Bridge to the future" Youth Public Union in Ganja within the frame of the Micro Enterprise Support Project. She was trained on topics, such as business structure, work to be done before becoming an entrepreneur, potential risks in business and risk management. She was looking for companions to re-open the café due to lack of sufficient budget. Her friends, Elvin Rahimov and Shunasi Latifzade, who studied business and management with her in the university, agreed to run the café business together. Just 10 days after the training, she had self-confidence to open the café with her companions. The Book Café has already become a favorite place for young people in Ganja.

